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"MARKETING IN DIGITAL AGE: AN EXPLORATORY STUDY OF HDFC BANKLTD"

KAVITA
JUIKARRESEARCHSC
HOLAR
CHHATRAPATI SHIVAJI MAHARAJ UNIVERSITY PANVEL, NAVI
MUMBAIFACULTYOFD.T.S.SCOLLEGEOF COMMERCE.

DR.GEETA KOHADE CHHATRAPATISHIVAJIMAHARAJUNIVERSITYPANVEL,NAVIMUMBAI

### **ABSTRACT**

Financial performance is the most common way of estimating how successfully an organizationuses its resources from essential method of business to raise incomes. The review utilized 5 years of HDFC's optional information and fundamental goal is to find out the performance ratios of thebankthatcanbeusefulintrackingdownthegrowthaspects of the bank. The different devices like Return on resources proportion, Interest inclusion proportion, and other performance ratios were utilized for the review. The ideas uncover bank is creating adequate income and they are creating better gains however efficiency of the bank in producing benefits is restricted. At last, Bank is performing great as far as income and it is acceptable.

KEYWORDS: Performanceratios, Growthaspects, Incomeefficiency

# 1. INTRODUCTION

Financial performance investigation is the interaction of distinguishing the financial qualities and shortcomings of the firm by appropriately laying out the connection between the things of accounting report and benefit and misfort une account. It additionally helps in present moment and long haul anticipating and growth can be distinguished with the assistance of different financial apparatuses in financial performance investigation. Bankassumes an essential part in the advancement of Indian economy. A sound and an effective financial framework in non-industrial nations give the essential financial contributions to the economy. It additionally gauges associations entirety financial well being over a specific time frame. Financial performance of the

association manages the financial strength and shortcomings of bank precisely laying out aconnectionbetween the asset report and income explanation.

## 2. STATEMENTOFTHEPROBLEM

It are expanding step by step to Bank Facilities what's more, the examinations and investigates directed on these confidential banks are restricted. Prior to privatization, as it were public

areabanksarethereinthenation, laterprivatization, confidential areabanks begantoarise furthermore, a banks are bombed because of absence of exploration among their concerns and no difference inpatterns and likewise on awful credits. And still, at the end of the day many banks are effectively running in the country. Financial Performance of the bank will be steady, just when banks are keeping up with appropriate Financial Statements. The HDFC Bank offers parcel of client helpsthat assists the Bank with drawing in clients quicker. This specific review makes sense of about financial performance examination of HDFC Bank with the reference of most recent five years financial proclamations and additionally makes sense of about the discoveries about development of bank, stores, advance loaning and credit extension for the business and others.

## 3. OBJECTIVEOF THESTUDY

- To study and analyse the financial performance of HDFC Ltd for the period offiveyears from 2015-2016 to 2019-2020.
- TostudythegrowthaspectsofHDFCBank.
- ♣ Tooffersuggestionsthatarebasedonthefindingsofthestudy.

### 4. RESEARCHMETHODOLOGY

PeriodofStudy	2015-2016to 2019– 2020
Frameworkofanalysis	FinancialStatements
ToolsandTechniques	Ratioanalysis

## 5. STATISTICALTOOLS

The following statistical tools were applied to analyse the statistical data collected for calculationoffinancial performanceanalysis:

- ♣ Return on Assets Ratio
- ↓ (%)InterestCoverageRatio(

  0/)
- ♣ Ratio of Interest Income to Total Assets
- ♣ (%)RatioofNon-
- ♣ InterestIncometoTotalAssets(%)Ratio of
- ♣ Operating expenses to Total assets(%)CASARatio (%)
- ♣ Net Interest Margin
- ♣ (%)Net Profit Margin
- ♣ (%)Cost-toIncomeRatio(%)

# 6. REVIEWOFLITERATURE

Bangaru Pushpalatha (2020), 'examined the financial assertions of State Bank of India. The targets are analyze the arrangement of resources and liabilities in SBI. Analystrestricted thereview to 7

yearsbeginningfrom2011to2017. Analystutilized'T'testtodecide the general significance of each variable. The review revealed SBI have betteroverseeing and financial efficiency. It additionally detailed individuals favor SBI foradvancecredit plans.'

Nandhini Thakur (2020), 'The review is directed on financial explanation investigation of HDFC Manage an account with the time span of 2013-14 to 2017-18. Devices utilized Page No: 3

in this study was proportion examination, cash and storest ream examination pattern

investigation. The goal is to measure the efficiency of different properties of bank. Scientists track down that bank's financial performance was solid and recommended togiving really lodging advances to the improvement of the resident of India.'

Rajendran P (2019), 'examined the performance of HDFC Bank. Specialist made sense of about HDFC Bank's set of experiences. Current proportion, cash position proportion, Debt value proportion and exclusive proportion was great. The investigation discoversthat piece of working capital of the bank was supported by long haul reserves. AnalystfinishedupwithresultasHDFCBankwasthebiggestconfidentialareabankinIndiaandit sfinancial performancewassolid during theperiodofstudy.'

## 7. TABLE

Year	Return	InterestC	CASA	NetIntere	NetPr	Cost-to-
	onAsse	overageR	Ratio	stRatio(	ofitR	Income
	tsRatio	atio(%)	(%)	%)	atio(	Ratio(
	(%)				%)	%)
2015-16	1.75	4.67	43.26	3.98	20.29	44.24
2016-17	1.71	4.26	48.04	3.95	20.86	43.13
2017-18	1.68	3.84	43.48	3.89	21.76	42.61
2018-19	1.73	4.15	42.36	3.98	21.34	39.34
2019-20	1.72	3.93	42.19	3.80	22.34	38.90

- ☐ The Return on Assets Ratio (%) was higher during 2015-16 with the proportion of 1.75 and it is lower with the proportion of 1.68 during 2017-18. The Ratios are practicallysame in these years and it shows that the efficiency of the Bank is unfortunate whilecontrasting with past yearshowever it isn't impacted excessively.
- ☐ TheInterestCoverageRatio(%)washigherduring2015-16withtheproportion of 4.67and itis lower with theproportion of 3.93during2019-20. The proportion shows

that the costs are relatively low each year when it is contrasting with resources of theBank.
□ The CASA Ratio (%) was higher during 2016-17 with the proportion of 48.04 and it islower with the proportion of 42.19 during 2019- 20. The ratios are turning out to be lowin the earlier years, it portrays stores are turning out to be low and the term stores are turning outtobehigh, itshows bank gets low measureofcash at lower cost.
□ The Net Interest Margin (%) was higher during 2015-16 and 2018-19 with the proportion of 3.98 and it is lower with the proportion of 3.80 during 2019-20. The borrowings of the bank are diminished and the stores are expanded.
☐ The Net Profit Margin (%) was higher during 2019-20 with the proportion of 22.34and it is lower with the proportion of 20.29 during 2015- 16. The Net Profit wasexpanding consistently furthermore, it is likewise expected to be expanded in the futureyears.
☐ TheCozy-to-Income Ratio(%) washigherduring2015-16with theproportion of 44.24 and it is lower with the proportion of 38.90 during 2019- 20. As the ratios are diminishing, it portrays productivity of the HDFCBank is doing great.
SUGGESTIONS
☐ The Return on Assets Ratio is becoming bring down each year. It shows that bank's the board having less productive in dealing with the accounting report in producing benefits. Thus, I propose the bank to zero in oncreating benefits for the Bank.
☐ The Ratio of Interest Income to Total Assets was lower in the previous years.  That's what it shows Interest Income on credits are diminished when it is contrasted with theresources of the bank. I recommend the bank to zero in more on loaning advances to the clients.

8.

☐ TheCASARatio isdiminishingafter2017-18,thetermstores are highintheseyears,also, current and Savings account stores are lower when it is contrasted with the termstores. In this way, the bank is paying more interest on the term stores, it might lessenthe benefit of the worry. The HDFC Bank needs to zero in on the clients who madecurrentand reservefundsstores onthebank.

☐ The Net Profit Margin is constantly expanding consistently, I recommend the Theboard of HDFCB ankto go on the same way and to work on extra innovation factors which make client more easy to understand and furthermore it helps the bank to remain No.1 Bank by clients in Indialater on years more over.

## 9. CONCLUSION

The Financial place of the worry can be dissected with the assistance of the ratios. The reviewutilized different key performance banking ratios. The review has been made on different aspectsofthebanklikeinterest, credits, resources, costs, stores, and soon. The Discoveries of the review un covers that the bank has some minority issues in dealing with the stores and any remaining aspects are working out positively. The ideas connecting with addressing the minority issues is additionally given in this review. At last, The Financial Performance of HDFC Bank from

20isacceptable. This review will be useful for the scient is tsto investigate the financial performance of HDFC Bank from nown.

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